



Andrew Connold

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Andrew's Credentials:

Before joining Grow, Andrew held the position of Group CEO, at Tellumat (Pty) Ltd, an organisation that offered the Defence, Transport, and Energy industries advanced technology, products, solutions, and services throughout South Africa, and other select world markets. At Tellumat, Andrew was responsible for the definition and execution of the organisation's mission, vision, and strategy, and played a leading role in directing senior management, key stakeholder management, and corporate governance of the group.

Standout achievements through his career include assisting a business in the mining sector to resume full-time operations within months, quadruple revenue growth with a healthy Return on Sales and upgrading them to a modernised operation. Leading the turnaround of a struggling IT company to become significantly and sustainably profitable, as a cash-positive operation with multiple income streams.

Andrew also led the consolidation of a R100 million group of small, diverse IT companies to double in revenue and quadruple their operating income in preparation for a public listing.

Andrew is a certified Director (IODSA), as well as a Rotary Club member. He is involved in community and youth projects that develop township entrepreneurs and provides mentoring to two start-ups.

He aims to contribute to improving the South African economy and the creation of job opportunities through growing businesses.

About Andrew:

Andrew is not only motivated by the success of a business, but by the process of setting and successfully executing strategy and implementing solutions, while witnessing the growth in skill and confidence of executive teams through the coaching engagement.

Andrew relishes in creating self-sufficiency, and after many years of successfully leading businesses, he wants to pass his knowledge and experience on to keen, younger executives, and help them thrive as he has.

How Andrew can help your business:

Andrew aims to leverage his many years of business leadership experience to assist executives and business owners in turning around or growing their businesses by supporting their planning and execution efforts with his planning facilitation, skill and experience. Through a result-driven approach, Andrew facilitates the definition of strategically pragmatic solutions and helps executives instill the robust discipline businesses need to execute strategy and sustain performance. He provides a confidential, knowledgeable, and experienced executive sounding board for those working through business and personal challenges towards goal achievement.

Andrew has a soft spot for businesses within the tech space and has a lot of value to add to those that are project-driven, developing, manufacturing or integrating, implementing, and maintaining technical solutions.



Build your business with
clarity and confidence.



Contact us

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